



KORPORATA ELEKTROENERGJITIKE SHQIPTARE

No. 6675 Prot.Tirana, 21/07/2015**FAX COVER SHEET****DATE:** JULY 21, 2015**TO:** \_\_\_\_\_**FAX:** + \_\_\_\_\_**FROM:** KESH J.S.C (ALBANIA)**FAX:** +355 4 2241 982

Number of pages including cover sheet: [3]

**SUBJECT:** Purchasing of electrical energy for 24.07.2015 – 31.07.2015.

Dear Sirs,

\*The Albanian Power Corporation intends to carry out a limited negotiated procedure for the purchasing of Electrical Energy for 24.07.2015 – 31.07.2015.

You are invited to submit your offer for the purchasing of electrical energy as follows:

**Option 1****Lot 1 Serbian/Montenegrin/Greek – Albania Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
24.07.2015-26.07.2015 (Monday-Sunday)	00:00-24:00 (CET, Albanian local time) 24 hrs	Up to 120	Up to 8,640		Provided by the seller

and

**Lot 2 Serbian/Montenegrin/Greek – Albania Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
24.07.2015-26.07.2015 (Monday-Sunday)	06:00-24:00 (CET, Albanian local time) 18 hrs	Up to 173	Up to 9,342		Provided by the seller

or

**Option 2****Lot 1 Serbian/Montenegrin/Greek – Albania Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
24.07.2015-28.07.2015 (Monday-Sunday)	00:00-24:00 (CET, Albanian local time) 24 hrs	Up to 120	Up to 14,400		Provided by the seller

and

**Lot 2 Serbian/Montenegrin/Greek – Albania Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
24.07.2015-28.07.2015 (Monday-Sunday)	06:00-24:00 (CET, Albanian local time) 18 hrs	Up to 173	Up to 15,570		Provided by the seller

or

### Option 3

#### Lot 1 Serbian/Montenegrin/Greek – Albania Border

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
24.07.2015-31.07.2015 (Monday-Sunday)	00:00-24:00 (CET, Albanian local time) 24 hrs	Up to 120	Up to 23,040		Provided by the seller

and

#### Lot 2 Serbian/Montenegrin/Greek – Albania Border

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
24.07.2015-31.07.2015 (Monday-Sunday)	06:00-24:00 (CET, Albanian local time) 18 hrs	Up to 173	Up to 24,912		Provided by the seller

1- For the whole period, the electrical energy is asked under the following profile: Continuous delivery from Monday to Sunday, **00:00 to 24:00 of CET** (24 hour) and **06:00 to 24:00 of CET** (18 hour), (CET Albanian Local Time).

2- The Bid Evaluation Criteria is: The lowest unit/price up to the completion of the required quantities of electrical energy, up to 17,982 MWh for Option 1, or up to 29,970 MWh for Option 2 or up to 47,952 MWh for Option 3. The contract shall be awarded to the company who will offer the lowest unit/price.

3- The companies are encouraged to offer total required quantities for the whole period, but offers that submit lower quantities than the total required quantity, will also be accepted. Companies have to offer supply of electrical energy for the whole required period without interruptions and without changed power.

4- KESH sh.a. has the absolute right to accept fully or partially the quantities of electrical energy submitted by the companies.

5- KESH j.s.c will negotiate in a second phase with the 5 companies/bidders that in the first phase will submit the lowest unit/prices, according on point 4, of article 13 of the Purchase Procedure by KESH jsc, approved by Albanian Regulatory Entity according to Decision no.30, date 23.03.2011 and published at official website: [www.ere.gov.al](http://www.ere.gov.al).

6- In the unit/price is included the value of fiscal obligations, but is not included the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT (with the delivery condition DAP Albanian Border).

7- The contract with the foreign companies will be signed only based on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations, will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).

**8- The Buyer/KESH jsc will not issue bank guarantees, make prepayment or other financial conditions requested. Abovementioned financial conditions from companies will not be considered and will bring disqualification of participant/s.**

**9- KESH j.s.c will make the payment within 30 until 60 days after the delivery of electricity.**

10- KESH j.s.c, requests to all interested companies that will participate in this procedure to submit only one price for the whole period, according to the option, which may be for the all required quantity or for partial quantity.

11- Other criteria of participation to the purchasing procedure is the submission of legal-financial documentation stipulated in the article 10 of KESH j.s.c Purchase Procedures,

approved by Albanian Regulatory Entity and published at official website: [www.ere.gov.al](http://www.ere.gov.al) (except the companies that have submitted this documentation at KESH j.s.c).

12- Competitive Authority reserves the right to cancel the purchasing procedure before was signed the contract, according in the article 18 of the Purchase Procedures by KESH jsc, approved by Albanian Regulatory Entity according to Decision no.30, date 23.03.2011 and published at official website: [www.ere.gov.al](http://www.ere.gov.al).

13- All offers **must have a validity period until 23 July, 2015, hour 14.00**, Albanian local time. Offers without validity period or with validity period shorter than 23 July, 2015, hour 14.00, Albanian local time, will be automatically disqualified.

14- Your prices in the required format should be addressed to:  
ALBANIAN POWER CORPORATION (KESH j.s.c.)  
Blloku "Vasil Shanto", Tirana, ALBANIA  
FAX: +355 42 241 982

15- The deadline for reception of your offers is 22.07.2015, up to **16.00 hrs CET**, at fax number +355 42 241 982 and/or to the e-mail: [llanajr@kesh.al](mailto:llanajr@kesh.al).

16- In case that you will prefer to send your offer by mail, the envelope must be sent to the Protocol Office of KESH jsc, not later than 22.07.2015 at 16.00 hrs. Envelopes arriving later than this date and hour will not be accepted and evaluated.

- The envelope containing your offer should be marked:  
"Purchasing of electrical energy for 24.07.2015 – 31.07.2015. "Do not open, except in presence of the purchasing commission, not before 22.07.2015, at 16.00 hrs."

17- According to point 3, of article 13 of the Purchase Procedure by KESH jsc, all the interested companies are invited on KESH jsc, date 22.07.2015, at 16.00 hrs, to be part of opening and reading the offer from purchase commission.

18- The invitation "Purchasing of electrical energy for **24.07.2015 – 31.07.2015**", will be published in the official website of KESH jsc: [www.kesh.al](http://www.kesh.al).

Yours Sincerely,

**Kozeta FINO**  
**HEAD OF PURCHASE AUTHORITY**

